



CIEL TECHNOLOGIES

CASE STUDY



A detailed close-up photograph of a car engine, showing various mechanical components like gears, belts, and hoses. The image is dark and moody, with a focus on the intricate details of the engine's inner workings.

Background

A Belgium based Multinational Corporation that is an automotive supplier for passenger car segments. The company is rapidly expanding across the globe and working towards developing innovative products. They needed a vendor to do their Recruitment, Payroll and manage their Legal and Vendor requirements

Challenges

The client was facing challenges in setting up their office space in India because of their lack of expertise in compliance and legal. They needed a single vendor to set up everything from scratch right from finding an office space to hiring talent, managing operations in India for R&D and shared services.

They were also looking for strong hiring support and follow compliances without compromise. Being a new entrant in India added to their challenges of finding the right talent to grow their business while managing all of the initial establishment process of the office

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Solution

CIEL Technologies assigned a dedicated team to cater to the client's needs in a defined TAT. CIEL took up the entire R&D and shared services responsibility and created a 4 member onsite team with additional resources for attrition management, Legal, Finance, HR and Admin support to provide seamless and efficient services for the client.

A senior CIEL team member effectively managed the program by doing a root cause analysis and putting together a continuous improvement plan that enabled optimisation of cost and resource utilisation

Business Benefits

Single vendor ownership resulted in a clear ownership & tracking. There was a significant reduction in costs upto 13% initially and further scheduled to reduce up to 15% in spite of enhanced services. It ensured 85% uptime in fulfilling the recruitment gap





Illustrative List of Roles Filled:

- 1D Simulation Engineer
- CAD Engineer
- Applications Control Engineer
- Field Service Engineer
- HIL Engineer
- Financial Analyst
- Mechanical Actuation Engineer
- Mechanical Architect
- System Validation Engineer
- Transmission Calculation Engineer
- Project Lead

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