https://www.cielhr.com/careers/solution-architect-enterprise-architect/

Solution Architect – Enterprise Architect

Description
We are seeking a dynamic and visionary **Enterprise Architect** with 15–18 years of experience to lead solution architecture for large-scale digital transformation deals (ranging from $50M to $500M). This role requires deep expertise in enterprise IT ecosystems, strong leadership across technology domains, and an ability to align IT architecture with strategic business goals.

Responsibilities
Solution Architecture & Deal Leadership

- Own the end-to-end solution architecture and sizing for large, complex, multi-pillar deals.
- Lead solutioning, pursuit management, and deal structuring, collaborating across service lines, delivery, and vertical teams.
- Identify and build deal differentiators using organizational delivery strengths and reusable assets.
- Define technology stacks balancing innovation, feasibility, and cost-effectiveness.
- Present technical solutions to clients during bid defenses and stakeholder discussions.

Enterprise Architecture & Governance

- Deliver architecture blueprints and frameworks across functional, non-functional, data, security, network, and deployment layers.
- Establish architecture governance including standards, best practices, guidelines, and compliance checks.
- Evaluate system designs, contracts, and delivery plans to ensure architectural alignment and risk mitigation.
- Drive architecture review boards and program-level decision-making forums.

Transformation Program Leadership

- Design and lead large digital transformation programs including:
- Greenfield rollouts with new platforms, systems, and integrations.
- Modernization, rationalization, and migration of legacy systems.
- Multi-vendor managed services contracts across IT and BPS functions.
- Align transformation initiatives with client KPIs, year-on-year improvement glide paths, and SLAs.

Innovation & Technology Strategy

- Stay ahead of emerging technologies and assess their relevance for client transformation.
- Guide adoption of DevSecOps, AIOps, Intelligent Automation, SRE, and Value Stream Management practices.
- Promote reuse of architecture patterns, components, and open-

Hiring organization
CIEL HR

Employment Type
Full-time

Job Location
CIEL HR (MA Foi House), Chennai

Date posted
August 5, 2025

source/COTS strategies.

Collaboration & Leadership

- Lead cross-functional architecture/design teams; influence without authority when required.
- Engage effectively with both technical and non-technical stakeholders, translating complex concepts into business-relevant language.
- Review ongoing programs to recommend improvements in tools, processes, organization design, and skillsets.

Financial & Business Acumen

- Contribute to and understand project financials—TCO, ROI, revenue recognition, EAC/ETC, and cost optimization.
- Analyze the business impact of architectural decisions and recommend mitigations.

Qualifications
Preferred Profile:

- 20+ years in IT, with at least 10 years in enterprise architecture and technical leadership roles.
- Strong track record in delivering multi-vendor, multi-pillar programs across Cloud, Infra, BPS, ADMS, Networks, and Security.
- Demonstrated experience in customer-facing pursuits, solution ownership, and bid defense.
- Proven ability to design, optimize, and operationalize complex systems at scale.

Certifications (Preferred):

- **Cloud:** AWS / Azure Solution Architect Certification
- **Enterprise Architecture:** TOGAF or equivalent

Desirable Skills:

- Deep understanding of SDLC, non-functional design, sizing & capacity planning, DevSecOps, and Automation.
- Experience with licensing models (Open Source/COTS).
- Strong stakeholder engagement, presentation, and negotiation skills.

Job Benefits

- Be part of well-established organization with a proud legacy of innovation and trust since 1992, offering stability, growth, and a collaborative work environment
- Part of the Organization that won **Great Place to Work** for 6 consecutive years
- A coaching and mentoring environment rich with industry veterans
- Medical Insurance of INR 5L for full family
- Flexible Work Hours
- Opportunity to work with group businesses and multiple HR products and services

CIEL HR is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.